

# BUC Personalized Boat Evaluation Service<sup>SM</sup>

## CONFIDENTIAL

The BUC Personalized Boat Evaluation Service<sup>SM</sup> is designed to assist buyers and sellers in establishing a realistic market value based upon the statistical analysis of comparable sales and current economic conditions affecting the pleasure boat market place. The econometric techniques employed in this process have continually evolved since 1961, when BUC<sup>®</sup> first published its New and Used Boat Price Guides. The comparable sales database now contains over 1,200,000 records. This evaluation is based upon selections from this database according to the descriptors provided below.

**INSTRUCTIONS:** Please type or print the required information in the spaces below the labels. Be as complete as possible. The more accurate you are the greater the chance of finding previous comparable sales and the greater the accuracy of the market value determination. If any answer is not known, but you wish to make what you consider a reliable estimate, indicate (est.) after the item. Items marked with a bullet (•) are mandatory. Where necessary, you may use the abbreviations listed on page 3. Be sure to complete all three pages.

[PLEASE PRINT LEGIBLY]

### BOAT DESCRIPTION (See page 3 for suggested abbreviations.)

•BOAT NAME		NAME RESERVED: <input type="checkbox"/> YES <input type="checkbox"/> NO		EX-NAME		•MANUFACTURER		•BOAT CATEGORY	
								<input type="checkbox"/> POWER <input type="checkbox"/> SAIL <input type="checkbox"/> TRAWLER <input type="checkbox"/> HOUSEBOAT <input type="checkbox"/> OUTBOARD <input type="checkbox"/> OTHER	
•MODEL YEAR		MFG. YEAR(when completed)		MODEL NAME/NUMBER		•BOAT TYPE*		•TOP or RIG*	
								•BOAT IS: <input type="checkbox"/> USED <input type="checkbox"/> NEW	
•LENGTH OVERALL		LENGTH ON DECK		LENGTH ON WATERLINE		BEAM		DRAFT(max)	
FT. IN.		FT. IN.		FT. IN.		FT. IN.		FT. IN.	
•DRAFT(min)		WEIGHT (DISPL)		BALLAST (lbs / material)		DESIGNER			
FT. IN.									
•HULL MATERIAL*		HULL CONFIGURATION*		HULL COLOR		DESIGNER			
SPEED (knots) CRUISE @ RPM		GALS/HR CRUISE		SPEED (knots) MAX @ RPM		GALS/HR MAX		RANGE (miles)	
@				@					
HULL # (HIN)		DOC VESSEL #		STATE REGISTRATION #					

### ENGINE DESCRIPTION

•TYPE:		•# OF ENGINES		•HORSEPOWER EACH		•FUEL TYPE		MANUFACTURER		MODEL		•MODEL YEAR	
<input type="checkbox"/> IB <input type="checkbox"/> IO <input type="checkbox"/> VD <input type="checkbox"/> OB <input type="checkbox"/> JET <input type="checkbox"/> OTHER*						<input type="checkbox"/> GAS <input type="checkbox"/> DIESEL							
HOURS SINCE NEW		HOURS SINCE MAJOR OVERHAUL		OVERHAUL DATE		SERIAL # PORT		SERIAL # STARBOARD					

### TRAILER DESCRIPTION

•MANUFACTURER		•MFG YEAR		MODEL		•CAPACITY		•#WHEELS	
•TANDEM		TRAILER SERIAL #(VIN)		REGISTRATION #					
<input type="checkbox"/> YES <input type="checkbox"/> NO									

### LOCATION OF BOAT

•MARINA/YARD/STREET ADDRESS/SLIP/ENROUTE*		•CITY		•STATE		•ZIP		•COUNTRY (if not U.S.)	

### CONDITION (Circle only one for each section - Mandatory)

MINT		ABOVE AVG.		AVERAGE		FAIR		POOR		RESTOR-ABLE		MINT		ABOVE AVG.		AVERAGE		FAIR		POOR		IS BOAT KEPT AS ANTIQUE? <input type="checkbox"/> YES <input type="checkbox"/> NO	
•BOAT: 1 2 3 4 5 6												•ENGINES: 1 2 3 4 5											

### PRICING INFORMATION (For informational assistance only. Not to be used by BUC in this appraisal calculation.)

•CURRENT ASKING PRICE IF ANY \$		SELLING PRICE LAST TIME SOLD \$		APPROXIMATE DATE OF LAST SALE	
AMOUNT CURRENTLY FINANCED \$		CURRENT INSURED VALUE \$		LAST SURVEY VALUE \$	

### CUSTOMER DATA (Person or firm requesting evaluation.)

•INDIVIDUAL NAME		COMPANY NAME		•PHONE #		•FAX# OR EMAIL ADDRESS			
•ADDRESS		•CITY		•STATE		•ZIP		•COUNTRY (if not U.S.)	
ARE YOU THE BOAT'S OWNER		REASON FOR EVALUATION		EVALUATION DATE YOU REQUIRE					
<input type="checkbox"/> YES <input type="checkbox"/> NO		<input type="checkbox"/> INSURANCE <input type="checkbox"/> SURVEY <input type="checkbox"/> BUY <input type="checkbox"/> LEGAL <input type="checkbox"/> DONATION <input type="checkbox"/> ESTATE <input type="checkbox"/> SELL <input type="checkbox"/> OTHER		<input type="checkbox"/> CURRENT DATE <input type="checkbox"/> PAST DATE					

I understand that this request for the BUC Personalized Boat Evaluation Service<sup>SM</sup> is being made for my use and for no other purpose. I further understand that the final report shall contain the following language and I am making this request subject to the following:

The vessel is to be evaluated using the BUC Personalized Boat Evaluation<sup>SM</sup> Software and the BUCVALU<sup>SM</sup> database of Boat Sales Reports. BUC will take all reasonable steps to ensure the completeness and accuracy of this report. However, for various reasons, including the subjective nature of vessel evaluations and the possibility of incomplete or inaccurate information regarding comparable vessels and sales thereof, BUC does not make any warranties whatsoever regarding this report, and BUC EXPRESSLY DISCLAIMS ALL WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. The report merely presents an estimated valuation for the vessel noted based on the exact specifications indicated in the request and only as of the report date. If the specifications are incorrect or have changed subsequent to the date of the report, even slightly, a new evaluation should be obtained. Any liability arising out of the preparation and submission of a report by BUC is limited to a refund of the evaluation fee actually paid to BUC. BUC does not provide expert witness testimony. Acceptance of this report constitutes acceptance of the aforesaid terms, conditions and limitations.

<input type="checkbox"/> I UNDERSTAND THAT BUC DOES NOT PROVIDE EXPERT WITNESSES PLEASE INITIAL _____		•SIGNATURE _____		•DATE _____	
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## ACCESSORIES & EQUIPMENT ON BOARD

(Check boxes and complete as required. Use separate sheet to expand on details for any sub-section of this form.)

### ACCOMMODATIONS & FURNISHINGS

Number of owner & guest staterooms on vessel [excluding crew rooms] \_\_\_\_\_  
 Number of owner & guests that can sleep in above staterooms [#] \_\_\_\_\_  
Plus:  Dinette Sleeps [#] \_\_\_\_\_,  Settee Sleeps [#] \_\_\_\_\_,  V-Berth Sleeps [#] \_\_\_\_\_  
 Master Stateroom is:  Fwd  Aft  Amidship; has:  Head  Shower  Tub;  
with:  King  Queen  Double  Twin  Vee Berths  
 Guest Head(s) [#] \_\_\_\_\_  Guest Shower(s) [#] \_\_\_\_\_

ADDITIONAL FURNISHINGS: \_\_\_\_\_

Additional Captain & Crew Berth(s) [#] \_\_\_\_\_  Crew Head(s) [#] \_\_\_\_\_  
 Crew Shower(s) [#] \_\_\_\_\_; Separate Captain's Quarters?  Yes  No  
 Carpeting  Drapes  Cushions  Linens  Dinette  
 Furniture: Chair(s) [#] \_\_\_\_\_ Table(s) [#] \_\_\_\_\_ Sofa(s) [#] \_\_\_\_\_  
 Headroom: \_\_\_ft. \_\_\_in.  Helmseat  Wet Bar

### GALLEY & LAUNDRY

Dishwasher  Clothes Washer  Clothes Dryer  
 Galley:  Up  Down  Garbage Disposal  
 Ice Maker: Mfg/Mdl \_\_\_\_\_  
 Refrigerator:  w/Freezer  Ice Box  Deep Freeze:  
Refrigeration Mfg. \_\_\_\_\_

Stove:  Alcohol  Propane  Butane  Elec  w/Oven  Microwave Oven  
 Stove Burner(s) [#] \_\_\_\_\_ Mfg/Mdl \_\_\_\_\_  
 Water Heater  Water System:  Pressure  Manual;  Dockside  
 Trash Compactor

OTHER GALLEY & LAUNDRY PARTICULARS: \_\_\_\_\_

### ELECTRONICS & NAVIGATION EQUIPMENT

Auto Pilot: Mfg/Mdl \_\_\_\_\_  
 Compass(es) [#] \_\_\_\_\_ Size [1] \_\_\_\_\_ Size [2] \_\_\_\_\_  
 Depth Sounder(s) [#]: \_\_\_\_\_;  Recording: Mfg \_\_\_\_\_  
 Direction Finder: Mfg/Mdl \_\_\_\_\_  Auto (ADF)  Man (RDF)  
 Hailer  Intercom  
 Radar: Mfg/Mdl \_\_\_\_\_ Range (miles) \_\_\_\_\_  
 GPS: Mfg/Mdl \_\_\_\_\_  Plotter

Radios:  CB  SSB; Mfg/Mdl \_\_\_\_\_ Channels \_\_\_\_\_ Watts \_\_\_\_\_  
 VHF (Primary); Mfg/Mdl \_\_\_\_\_ Channels \_\_\_\_\_  
 VHF (Secondary); Mfg/Mdl \_\_\_\_\_ Channels \_\_\_\_\_  
 Rudder Angle Indicator  Wind Speed Indicator  
 Satellite Communication: Mfg/Mdl \_\_\_\_\_  
 Satellite Navigation: Mfg/Mdl \_\_\_\_\_  
 Speed & Distance Logs: Mfg/Mdl \_\_\_\_\_  
 Stereo  Television(s) [#] \_\_\_\_\_  Video Recorder

OTHER ELECTRONICS & NAVIGATION EQUIPMENT: \_\_\_\_\_

### ELECTRICAL SYSTEM

Battery(ies): [#] \_\_\_\_\_; Total amp hours: [#] \_\_\_\_\_  Battery Parallel Switch  
 Battery Charger (Constavolt):  Auto  Man; \_\_\_\_\_ AMPS  
 Dockside Electrical Cable(s)

Generator (Primary): Mfg \_\_\_\_\_ K.W.: \_\_\_\_\_ Hours: \_\_\_\_\_  
 Generator (Secondary): Mfg \_\_\_\_\_ K.W.: \_\_\_\_\_ Hours: \_\_\_\_\_  
 Electrical System: DC-  12V  24V  32V; AC-  110V  220V  440V

OTHER ELECTRICAL SYSTEM DETAILS: \_\_\_\_\_

### DECK EQUIPMENT

Anchor(s) w/Lines [#] \_\_\_\_\_ Mfg/Mdl \_\_\_\_\_  Anchor Davit  
 Bow Pulpit & Rails  Side Stanchions w/Lifelines  
 Coast Guard Approved Safety Package  
 Covers & Curtains:  Winter  Mooring  Bridge Curtains  Aft-deck Curtains  
 Bimini Top  Dodger  Cockpit Awning  Flybridge Curtains  Camper Top  
 Deck Material:  Teak  Fiberglass  Wood  Other \_\_\_\_\_  
 Deck Wash Down System:  Freshwater  Saltwater  
 Dinghy Davits:  Elec  Man  
 Dinghy  Raft: Mfg \_\_\_\_\_ LOA \_\_\_\_\_  
[#] Persons \_\_\_\_\_ Eng Mfg \_\_\_\_\_ HP \_\_\_\_\_

Fenders and Lines  
 Life Jackets[#] \_\_\_\_\_  Life Rings: [#] \_\_\_\_\_  
 Search Lights:  Single  Dual;  Remote Controls:  Man  Elec  
 Navigation Lights  
 Docking Lights:  Transom  Bow  
 Spreader Lights  
 Swim (Boarding) Ladder  Swim Platform  
 Windlass: Mfg/Mdl \_\_\_\_\_  Elec  Man  
 Windshield Washers & Wipers

OTHER DECK EQUIPMENT: \_\_\_\_\_

### FISHING EQUIPMENT

Bait Freezer  Downriggers  Fish Gear & Tackle  Cockpit Sink  
 Fish Box  Live Well  
 Fighting Chair(s) (#) \_\_\_\_\_ Mfg \_\_\_\_\_  
 Outriggers: Mfg \_\_\_\_\_ Length (ft) \_\_\_\_\_;  Gin Pole  
 Rod(s) [#] \_\_\_\_\_;  Reel(s) [#] \_\_\_\_\_;  Rod Holder(s) [#] \_\_\_\_\_  
 Tuna Tower or Half Tower: Mfg \_\_\_\_\_ Height (ft) \_\_\_\_\_  
 Transom Door

OTHER FISHING EQUIPMENT: \_\_\_\_\_

# SAILS & RIGGING

- Cruise Equipped       Race Equipped  
 Backstay Adjuster:  Hydraulic  Manual  
 Boom Vang:  Hydraulic  Manual  
 Standing Rigging:  Wire  Rod;  Stainless  
 Roller Furling, Make/Type: (Main, Jib, etc.) \_\_\_\_\_  
 Sails:  Dacron  Nylon; (Total #) \_\_\_\_\_  
 Types:  Main  Jib  Spinnaker  #1 Genoa  #2 Genoa  Mizzen  
 Staysail  Bloopers  Drifter

- Mfg of most sails: \_\_\_\_\_ Total Sail Area: \_\_\_\_\_ Sq. Ft.  
 Spar(s):  Aluminum  Wood; Stepped On  Deck  Keel  
 Spinnaker Pole  Whisker Pole  Reaching Strut  Mainsheet Traveler  
 Winches; Regular [#] \_\_\_\_\_  Self Tailing [#] \_\_\_\_\_  
 Mfg of most: \_\_\_\_\_

OTHER SAILS & RIGGING DETAILS: \_\_\_\_\_

# MECHANICAL EQUIPMENT & ENGINE DETAILS

- Air Cond. Mfg \_\_\_\_\_ BTU's \_\_\_\_\_  Reverse Cycle  
 Bilge Blower(s): [#] \_\_\_\_\_  Bilge Pumps(s): [#] \_\_\_\_\_  Auto  Man  
 Bow Thrusters: Mfg/Mdl \_\_\_\_\_  
 Controls:  Cabin  Cockpit  Bridge  Tower  Side Console  Center Console  
 Engine Alarm  Emergency Engine Stop  
 Fire Extinguishing System  CO2  Halon;  Auto  Man  
 Fresh Water Cooling System  Fuel Filters  
 Fuel Shut Off Valve:  Stove  Engines;  Fume Detector  
 Head Type(s):  Overboard  Recirculating  Holding;  Elec  Man

- Heater only (Separate from A/C)       Insulation:  Thermal  Acoustical  
 Lube Oil Storage & Transfer System  
 Extra Propeller(s) [#] \_\_\_\_\_  Raw Water Sea Strainer(s)  
 Extra Shaft(s) [#] \_\_\_\_\_;  Full Shaft(s)  Stub Shaft(s)  
 Stabilizers: Mfg/Mdl \_\_\_\_\_  
 Steering:  Man  Hydr:  Wheel  Tiller; Mfg/Mdl \_\_\_\_\_  
 Synchronizers  Trim Tabs: Mfg \_\_\_\_\_  
 Transmission(s): Mfg/Ratio \_\_\_\_\_  
 Watermaker: Mfg \_\_\_\_\_ Capacity (gals/day) \_\_\_\_\_

OTHER EQUIPMENT & ENGINE DETAILS: \_\_\_\_\_

# ANTIQUE BOAT (Please complete this section if you wish to represent your vessel as a "classic" or "antique".)

CHECK ONE:  BOAT IS RESTORED;  BEING RESTORED;  NOT BEING RESTORED

YEAR ACQUIRED BY YOU: \_\_\_\_\_

PRICE PAID THEN: \_\_\_\_\_

CURRENT ESTIMATE OF VALUE: \_\_\_\_\_

CLUB AFFILIATIONS & CLUB NUMBERS ASSIGNED TO EACH BOAT: \_\_\_\_\_

PLEASE ATTACH PHOTOS OR COPIES OF CATALOGS OR ANY OTHER INFORMATION THAT MAY ASSIST US IN VERIFYING THE IDENTIFICATION AND DESCRIPTION OF YOUR ANTIQUE BOAT

# PHOTOS & LAYOUTS

→ ATTACH PHOTOGRAPHS, ALONG WITH DRAWINGS OR SKETCHES OF DECK AND CABIN LAYOUTS, TO THIS FORM.

# KEY TO ABBREVIATIONS (Use the abbreviations below to condense listings when necessary.)

BOAT TYPE	MYCPT	Sailboat - Inside Steering	SACIS	Deep Vee	DV	Hard Top	HT	HULL MATERIAL	
Bass	MYDKH	Sailboat - One Design	SAROD	Displacement	DS	Hard Top w/Half Tower	H+H	Acetyl Butyl Styrene	ABS
Bow Rider	MYFD	Sailboat - Racer/Cruiser	SARAC	Flatbottom	FL	Hard Top w/Marlin Tower	H+M	Aluminum	AL
Cabin Cruiser	MYPH	Sedan Cruiser	SDN	Keel	KL	Hard Top w/Tuna Tower	H+T	Aluminum Over Steel	A/S
Camper	MS	Sedan Sport Fisherman	SDNSF	Keel-Centerboard	KC	Ketch Rig	KTH	Carbon Fiber Sandwich	C/S
Center Console Fisherman	SMPAC	Ski Boat	SKI	Leeboards	LB	Lateen (or Gunter) Rig	LAT	Cedar	CDR
Convertible	SMPCC	Sport Cruiser	SPTCR	Pontoon (or Platform)	PN	Open	OP	Fiberglass	FBG
Cruiser	SMPHO	Sport Fisherman	SF	Round Bottom	RB	Open w/Half Tower	TH	Fiberglass Composite	FBC
Cruiser w/Cockpit	OFF	Sundeck Motor Yacht	MYSD	Semi Displacement	SD	Open w/Marlin Tower	MT	Fiberglass Over Wood	F/W
Cuddy	OPFSH	Trawler Motor Yacht	TRMY	Semi Vee (Modified Vee)	SV	Open w/Radar Arch	RA	Fiberglass Sandwich	F/S
Deck Style Boat	OVNTR	Trawler Motor Yacht w/Cockpit	TRMYC	Swing Keel (or Drop Keel)	SK	Open w/Soft Top (Bimini Top)	ST	Kevlar	KEV
Double Cabin	PH	Trawler Sedan	TRSDN	Tri Hull (or Cathedral)	TR	Open w/T-Top	TTP	Lapstrake Plywood	L/P
Double Cabin Cockpit	RACE	Trawler w/Raised Aft Deck	TRRD	Trimaran	TM	Open w/Tuna Tower	TT	Mahogany	MHG
Double Cabin Flush Deck	RNBOT	Trawler w/Rais Aft Deck & Ckpt	TRRDC	Tunnel Hull	TH	Schooner	TH	Mahogany over Plywood	M/P
Double Cabin Motor Yacht	SCFAC	Trawler w/Raised Pilothouse	TRPH	Twin Keel (Fin Keel)	TK	Sloop Rig	SLP	Planked Cedar	P/C
Downeast	SCFCC	Trawler w/Raised Plths & Ckpt	TRPHC	Wing Keel	WK	Square Sail Rig	SQ	Planked Mahogany	P/M
Express	SCFCA	Trawler w/Trunk Cabin	TRTC			Yawl Rig	YWL	Planked Plywood	P/P
Express Fisherman	SCDAC	Trawler w/Trunk Cabin & Ckpt	TRTCC					Plastic	PL
Fisherman	SCDCC	Triple Cabin Motor Yacht	TCMY	Cat Rig	CAT			Plywood	PLY
Flats Fisherman	SCDCA	Walkthru Windshield	W/T	Cutter Rig	CUT			Polyvinylchloride	PVC
Flush Deck	SCPAC	Weekender	WKNDR	Enclosed Flybridge	FBE	Electric	EL	Rigid Bottom	R/B
Flush Deck Pilothouse	SCPAC	Yacht Fisherman	YTF5	Enclosed Hull	ENC	Hydraulic Drive	HD	Stainless Steel	S/S
Houseboat	SCPHO			Enclosed Pilothouse	EPH	Inboard	IB	Steel	STL
Launch	SRRAC			Enclosed Pilothouse w/Flybrdge	EPF	Inboard-Outdrive	IO	Stainless Steel	STL
Long Range Cruiser	SRAC			Enclosed Plths w/Sun Deck	EPS	Outboard	OB	Steel	STL
LRC Motor Yacht	SRCCC					Sail Drive	SD	Vinyl Over Nylon	V/N
LRC Motor Yacht w/Cockpit	SROAC					Seadrive	SE	Virtual Engineered Composites	VEF
LRC Sedan	SACAC					Tunnel Drive	TD	Wood	WD
LRC w/Raised Pilothouse	SARCC					Vee-Drive	VD	Wood Over Canvas	CVS
Motor Yacht	SACCC					Water Jet Propulsion	JT	Wood/Cold Molded	WCM

# PAYMENT INFORMATION

The BUC Personalized Boat Evaluation Service<sup>SM</sup> helps to establish market values as of a given date. The fee is \$35 plus \$1.50 per foot for each vessel. To determine values for more than one date requires a surcharge fee of fifty dollars (\$50) for each additional date. Normal turnaround time is 3-5 business days. **There is a surcharge fee of eighty dollars (\$80) for 1 business day service.** Expedited service is contingent upon the availability of our research staff. BUCValuPro<sup>TM</sup> and BUC Marine Marketing System<sup>TM</sup> members will receive up to a 10% discount based on the length of membership.

**TO ORDER BY EMAIL:** Email the completed form to PES@BUC.com. After emailing the form, call 954-565-6715 or 800-327-6929 to provide your credit card information. For security reasons, please DO NOT include credit card information on an emailed form.

**TO ORDER BY MAIL:** Complete this form and send your check for the full amount due to BUC International Corp, 1314 NE 17<sup>th</sup> Ct, Fort Lauderdale, FL 33305. Staple the check to this form before folding and mailing; or provide your credit card information as follows:

My Card is:  MasterCard  American Express  Visa Card Number: \_\_\_\_\_

Check here for 1-day service (\$80 surcharge)

Name on Card: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

**TO ORDER BY FAX (954-561-3095):** Thoroughly complete this form before faxing. Prepayment is required, provide your credit card information above.

**ANY QUESTIONS CALL 954-565-6715 or 800-327-6929**  
**BUC International Corp., 1314 NE 17<sup>th</sup> Ct, Fort Lauderdale, FL 33305**